

Program Manager
PIU-Health, UDRP-AF,
4th Floor, DDPM Tower,
Haridwar Bypass Road,
Ajabpur Khurd, Dehradun,
Uttarakhand .248001

Subject:- Purchase process of 4 Nos. supply and installation of CT Scan Machines in 4 Tertiary Care Hospitals of Uttarakhand

Reference:- your RFB no. 01/PIU-Health/CERC/UPDRP-AF/2020 for Supply & Installation of CT Scan Machines in 4 Tertiary Care Hospitals of Uttarakhand

Dear Sir/ Madam,

With reference to above tender for Supply & Installation of CT Scan Machines in 4 Tertiary Care Hospitals of Uttarakhand. We had requested some technical and commercial terms amendment keeping in mind rapid technology advancement in healthcare industries and futuristic clinical requirement for latest 64 Slice CT Scan system and competitive bidding for various global participants, but our request was unheard. (Copy of our request is enclosed)

We have also clearly stated during pre-bid that the specifications were biased towards one specific vendor. Which falls under your GCC 3.1

We have observed that this tender tweaked in the manner to favor to one specific vendor and their supporting bid. Please find our observation below to arrive above comment.


1. Technical and commercial terms has not been change to block the participation of all leading CT scan System supplier/ manufacturer.
2. Two vendor participated ERBIS and SANRAD in this tender. SANRAD has submitted the bid to complete the Coram and cartelizing this tender. Erbis is distributor of Cannon medical and Sanrad is supplier of Cannon preowned CT system in India market. Technically only one vendor participated in tender and second bid was supporting bid for other.

We request your intervention on the same and looking forward a fare tender practice in the purchase.

I hope you will look in to the matter seriously and justice before spending public money for patient welfare. Please be inform that various CT Scan are also available in GEM portal.

Thanking you.

Warm regards,



Authorized Signatory

Program Manager
PIU-Health, UDRP-AF,
4th Floor, DDPM Tower,
Haridwar Bypass Road,
Ajabpur Khurd, Dehradun,
Uttarakhand .248001

Subject:- Pre bid technical and commercial tender terms amendment request for competitive bidding

Reference:- your RFB no. 01/PIU-Health/CERC/UPDRP-AF/2020 for Supply & Installation of CT Scan Machines in 4 Tertiary Care Hospitals of Uttarakhand

Dear Sir/ Madam,

With reference to above tender for Supply & Installation of CT Scan Machines in 4 Tertiary Care Hospitals of Uttarakhand, we observed that the specifications are favoring to a specific vendor, therefore we hereby requesting you for below mentioned amendment/suggestion for competitive bidding.

Considering the current Covid 19 Lockdown situation, We humbly request you that please arrange an online virtual pre bid meeting to modify the specification for competitive bidding.

Sr. No	Specification as per tender	Amendment requested
	Gantry: Aperture: 75 cm or more	Aperture: 70 cm or more and Gantry tilt: ± 24 degree or more physical tilt . Reason for amendment :- Most of vendors are offering min 70cm aperture in this category. Gantry tilt is required for scanning during trauma situation for technical difficult patient and dose saving in soft tissue like eyes.
	X-Ray Generator: Power output: 50 KW or higher , mA Range:20-300 mA (With incremental steps of 10mA). KV Range: 80-110 or more	X-Ray Generator: Power output: 70 KW or higher , mA Range:20-500 mA (With incremental steps of 10mA). KV Range: 80-140 or more Reason for amendment :- For better penetration and image quality and competitive bidding
	X-Ray Tube:	X-Ray Tube:

	Minimum Anode Heat Storage Capacity of at least 5MHU and higher MHU or direct cooling tube	Minimum Anode Heat Storage Capacity of at least 7.5 MHU with heat dissipation of 1000KHU/minute ore better Reason for amendment :- Standard configuration for 128 Slice CT scanner
	Spiral Acquisition: Scan Time should be 0.5 sec or less for full 360 degree rotation.	Spiral Acquisition: Scan Time should be 0.4 sec or less for full 360-degree rotation. Reason for amendment :- For better tissue delineation
	Pitch Factor (volume pitch): freely selectable in auto mode and also manually variable between 0.56 to 1.5 or more. Specify all possible pitch selections.	Pitch Factor (volume pitch): freely selectable in auto mode and also manually variable between 0.15 to 1.5 for coronary angio scan. Specify all possible pitch selections.
	Workstation client server architecture) Cardiac application package should includes Plaque analysis, Calcium Scoring, Cardiac functional analysis and ECG gated reconstruction	Advanced cardiac package including Coronary Artery Imaging, Calcium Scoring, Myocardial Viability software, Cardiac functional analysis and advanced Vessel Analysis including stenosis assessment. Facility for prospective and retrospective ECG gating, facility for automatic selection of rotation speed according to heart beat and step and shoot for low dose acquisition should be available. Reason for amendment :- all the manufacturer are offering Advanced cardiac package including In this category .
ITB 36.3(c)	Note: CMC of 10 Years @ 4% (excl GST) of contract price shall be fixed for future and shall be applicable after completion of warranty period.	Note: CMC of 10 Years @ 7% (excl GST) of contract price shall be fixed for future and shall be applicable after completion of warranty period.
<u>Turnkey work clarification/suggestion.</u> <ol style="list-style-type: none"> Total turnkey area need to be mentioned Wall tile height need to be specified. Electrical power up to UPS panel need to be provided by consignee. Minimum 12 Ton all weather AC along with stabilizer would be required. Firefighting instrument need to be included 		

Payment terms and item rate BOQ terms amendment request .

1. **All the CT manufacture are importing the system from outside of India therefore following LC payment terms** of Imported goods **need to be incorporate in Payments terms .**
100% Irrevocable Letter of credit established and 75% payment will be released after shipment by negotiation and **25%** will be released after satisfactory installation, commissioning & training issuance of certificate by the Institute.
Applicable custom duty and custom clearance will be paid directly to the authority.
2. **System/ project is consist three item Main equipment (Imported Item price should be in Forex), Local accessories and turnkey (INR Price) . Please amend BOQ accordingly.**

We humbly request you to kindly amend the specifications to ensure competitive bidding to provide fair equitable chance to all available vendors .It will help you to procure best equipment at competitive price.

We also request you to extend the due date of above-mentioned tender for at least 15 days from the date of above requested amendment.

Thanking you and assuring you of our best attention always, we remain.

Sincerely Your
For **PHILIPS INDIA LIMITED,**



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Sales Specialist
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